# **Customer Story**

# Halifax Fan: expert travel management powering global manufacturing







**Industry:** Manufacturing



**Location:** United Kingdom

& Global



Client Established: 2021

"Our travel consultant has been outstanding – proactive, responsive, and well-versed in the nuances of international business travel.

Whether booking flights, arranging multi-stop itineraries, or securing last-minute accommodation,

Corporate Traveller has streamlined the process considerably."

Harry Wenden, Technical Sales Manager, Halifax Fan

# **Background**

- Halifax Fan is recognised as one of the world's leading manufacturers of industrial centrifugal and axial fans.
- Without central oversight, time was lost managing logistics, costs were harder to track, and staff were left dealing with unexpected travel issues on their own.

# Situation

- With global projects spanning Asia, Europe, and North America, their engineers and sales teams are constantly on the move
- Managing international travel was time-consuming, and coordinating bookings made consistency and cost control difficult.

## Solution

- Clarity, control, and peace of mind was brough to their travel programme
- The combination of a dedicated travel consultant and the Melon platform delivered the best of both worlds: hands-on service backed by smart technology.

### Success

- Time spent managing travel has reduced significantly and traveller report less stress and smoother journeys
- Greater visibility and control through the Melon dashboard

See how Corporate Traveller can simplify your business travel and help your people focus on what matters most.

