

## Customer Story

# Marine fares deliver value for Hydenlyne



When you work in a sector like energy, there are tips and tricks to get the most out of flights that are tailored exclusively for your line of work.



Industry: Energy



Location: Dorset, UK



Client Established: 2019

**“Our correspondents always respond fast with various options that fit the requirements from our clients.”**

Maria Andersson,  
Project Manager and Business  
Development Manager @ Hydenlyne

### Background

- Hydenlyne looks to Corporate Traveller for support with flight bookings.
- Maria particularly focused on flexibility and value.

### Situation

- Marine/energy travel is unique, often last-minute bookings.
- Crews travel with a lot of kit and could be away for up to two months.

### Solution

- Hydenlyne uses Corporate Traveller's marine fares, which stay flexible even post-departure.
- Fares also always include two pieces of checked baggage and can be booked for any destinations.

### Success

- Maria sees value, and the travellers get full flexibility and the luggage allowance.
- Also access to travel data, Customer Success Manager, travel advice and out-of-hours team.

We can drive similar results for your business.  
**Schedule a meeting today.**