

\$53 or \$35 per booking – your choice

Booking travel on various internet sites wastes time and money. This table shows the average time to book a business trip, converted into an estimated dollar cost to your business. It's based on a standard domestic air booking with two nights accommodation and two days' car rental.

Connect to the relevant website	15 seconds
Navigate way through the site	2 minutes
Find appropriate flight options	3.5 minutes
Check two other airline websites	13 minutes
Make a booking	6.5 minutes
Find appropriate hotel	7.5 minutes
Make accomodation booking	6 minutes
Find appropriate car rental & make booking	4 minutes
Add rewards numbers and produce Itinerary	6 minutes
Total time	48.9 minutes
Average cost to your business per booking	\$52.81

Time and money saved booking via Corporate Traveller

Contact your account manager by phone, fax or email	30 seconds
Advise requirements	3.5 minutes
Total time	4 minutes
Corporate Traveler cost per booking	\$35.00
Saving on average per booking in processing costs	\$17.81

Extrapolated per month and annum

Average transactions per month x \$17.81	Per month	Per year
5	\$89.05	\$1,068.60
10	\$178.10	\$2,137.20
50	\$890.50	\$10,686.00
100	\$1.781.00	\$21,372.00

Based on an accepted average hourly cost to a business for average wage including insurance, medical benefits etc.



10 Reasons You Should Go with Corporate Traveller

- Airfare experts Travel is our world, so this should be no surprise. Your Corporate Traveller expert has loads of experience from their own travels and training.
- 2. Personal and flexible service You'll get your own Travel Manager who will engrain themselves in your business and dig deep into your company's unique travel requirements.
- Simple tech Melon is your go-to platform for booking, managing and analyzing your company's travel. There's a mobile app for travellers too.
- 4. Visibility Free reports with all the information you need to understand your travel profile.
- Competitive fees plus we'll return more savings to your business. Our average ROI is \$1.89 for every \$1 spent in booking fees.

- 6. Flexible payment options Choose how you want to pay.
- 7. We can do anything Private jets? Check. Charter boat? Yep. Something a little different? Just ask!
- 8. 24/7 emergency support Because crises don't fit in normal business hours.
- 9. Client relationships Our Customer Relationship Managers are here to ensure our long term partnership meets and exceeds your business goals.
- 10. Flight Centre family As the fifth biggest travel retailer in the world, we've got the range and the global buying muscle. We can handle group trips, meetings and events too. The sky's the limit.

