Customer Story

Serving up attention to detail.

Drinks company prioritises global travel spend reporting and simplified booking process.







Industry: Food and drink



Location: Hong Kong and Scotland



Client Established: 2017

"Corporate Traveller has helped when flight connections have been missed, made changes to hotel reservations many, many times and helped us claim back money for long flight delays. We have the security of being able to see where travellers are in real-time, plus we are able to identify ways to save money through reports and reviews."

Allison Sharp, Brand Event Coordinator (a)
International Beverage Holdings Ltd

Background

- 40 regular travellers who often visit London.
- Network of offices across Asia, Europe and North America.

Situation

- Limited knowledge on how much is being spent on business travel.
- High attention to detail but simplified booking processes needed.

Solution

- High-touch service for all travel arrangements and changes including out of hours.
- Discounted airfares and specialist rates secured on their behalf.

Success

- Team can't do enough to help; never met with an issue they can't fix.
- 5% saved on travel spend in first six months and £39k over 2017-2019.

