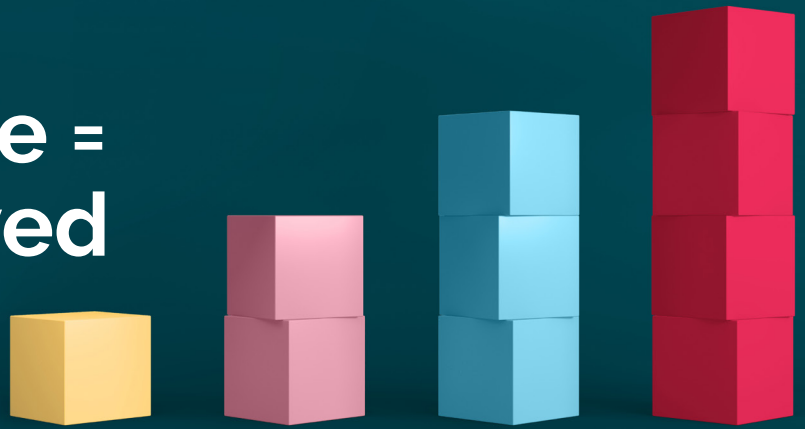


Offline to online = thousands saved

Construction firm gets access to profiles, alerts and more with Melon



Industry: Construction



Location: London, UK



Client Established: 2005

While the online tool is used to book travel, staff still have 24/7 access to the offline support they've been used to. The expertise of their travel consultant is always there for complex travel requirements.

Background

- Parts of ISG Group worked with us for many years.
- Travel bookings made over phone and email.

Situation

- ISG Fit Out division wins contracts to build data centres across Europe.
- Short-haul flight bookings increase 833% over two years.

Solution

- Melon online booking system rolled out in UK, Finland and the Netherlands.
- Melon includes travel policy, tracking and alerts.

Success

- £9.6k (60%) saved in transaction fees by moving online.
- 40% using the online tool after six months.

We can drive similar results for your business.
Schedule a meeting today.