### **Customer Story**

# Tackling complex sports travel

Bespoke travel plans ensure peak performance for the rugby team.



"Lisa and the team are real support for us; they are there every step of the way and understand the tight schedules, the inevitable last-minute nature of our travel and the challenge of travelling as a group. The team have changed the way I book travel for the better, positively challenging our buying patterns and having real experts on side has made a huge difference."

Graeme Bowerbank, Head of Operations Harlequins Football Club Ltd

#### Background

- Successful English Rugby Union team who play and train across the UK.
- Unpredictable travel especially towards end of season when fixtures and plans change.

#### Situation

- Two weeks' notice for group of 80 to travel to Lyon when Harlequins win ECPR Challenge semi-final.
- Players need enough hotel space for in-room massages and dining for peak performance.

#### Solution

- Expert Travel Consultant Lisa sourced best hotel options and negotiated directly for best rate.
- · Excess equipment transported without hassle.

#### **Success**

- Players in peak physical condition and have best chance at glory.
- Out of hours team was on hand in case there were any emergencies.



We can drive similar results for your business. Schedule a meeting today.

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