

Their cup of tea.

Vibrant tea, coffee and cookery family-run business needed a TMC for the long-haul.



BETTYS & TAYLORS GROUP



Industry: Food and drink



Location: Yorkshire, UK



Client Established: 2013

"When you get in touch with my Expert Travel Consultant Ed, he responds within 15 minutes. If he's not there, you immediately get an email saying someone is dealing with his clients' enquiries. It's an excellent service"

Jane, Travel Booker @ Bettys & Taylors

Background

- 186 travellers visiting EMEA and Americas to procure tea and coffee.
- Lots of 'noise' around how business travel was managed.

Situation

- Needed a partner to cater long-haul travel needs.
- Traveller safety and streamlined processes were key priorities.

Solution

- Edward Field, Expert Travel Consultant assigned to book long-haul travel and manage travel policy and compliance.
- Safety covered through our 24-hour emergency assistance team and through Crisis24 partnership.

Success

- Bookings all under Betty & Taylors' approved airlines and Ed ensures best prices.
- Loyalty programmes managed so points can be used for free flights.

We can drive similar results for your business.
[Schedule a meeting today.](#)